



**Tait Marketing &
Distribution Co. Ltd.**

Stock Symbol: 5902

**Institutional Investor
Conference 2025**

Financial report

Business Strategy

Q & A

Financial report

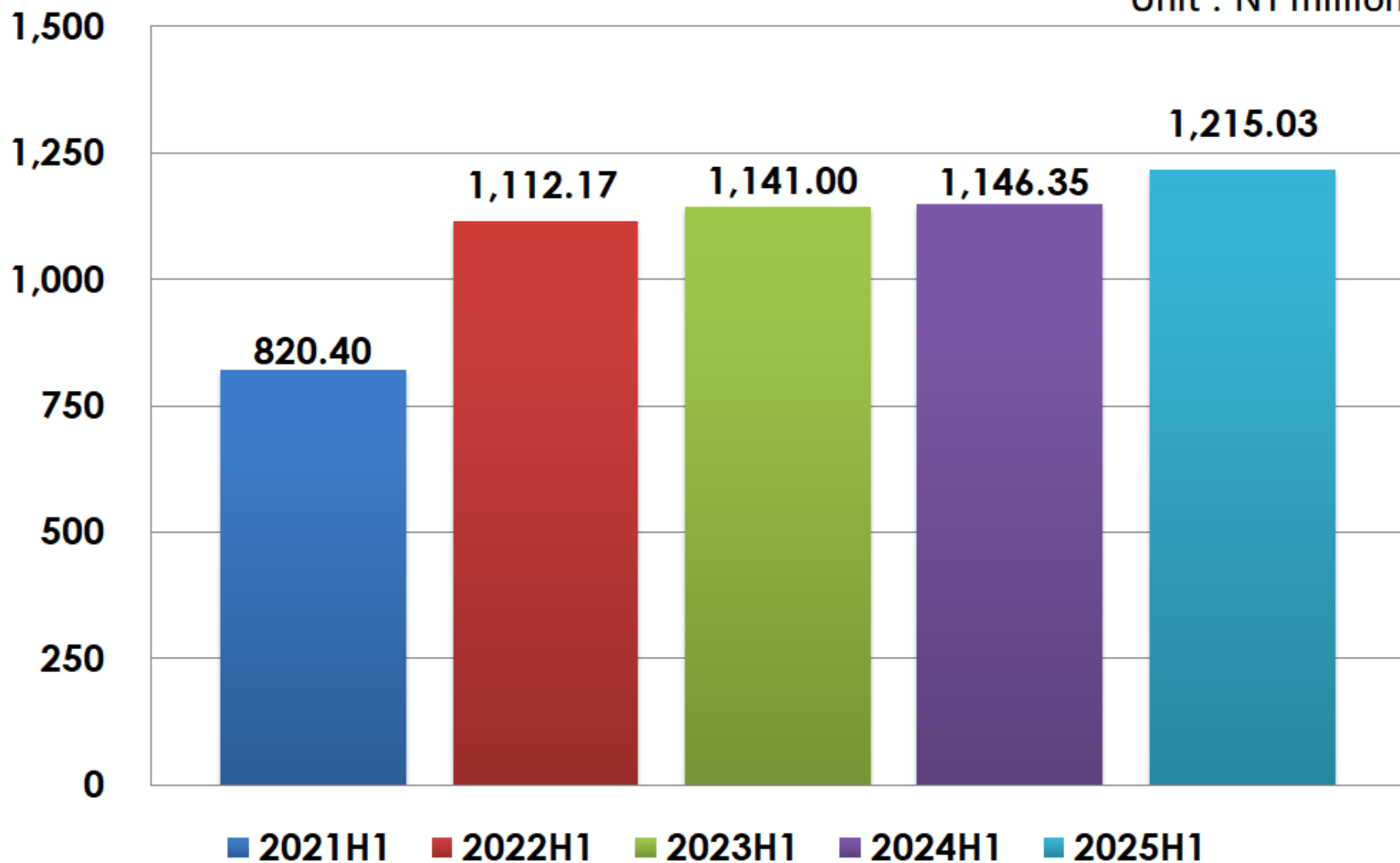
Financial Disclosures

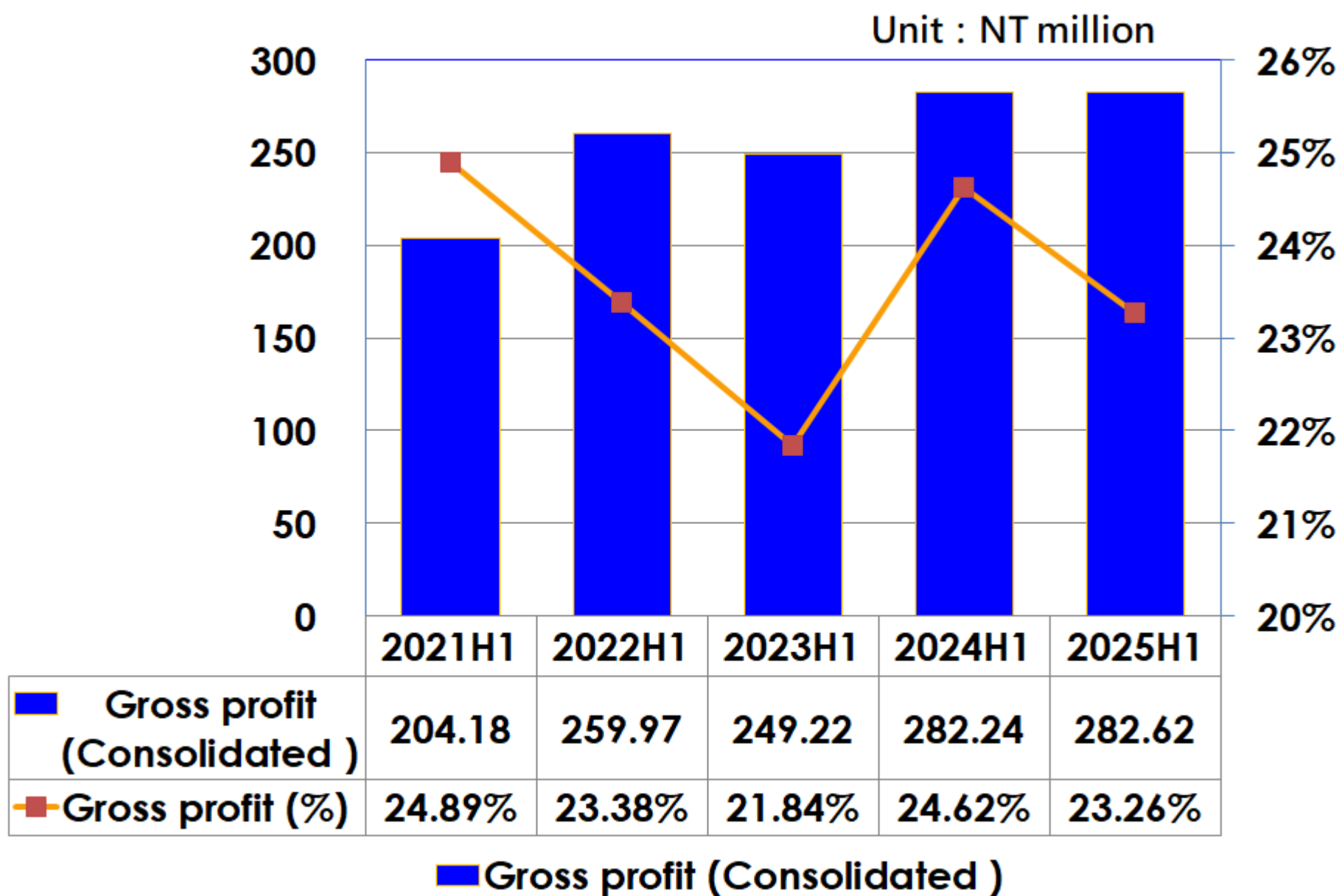
Unit : NT million

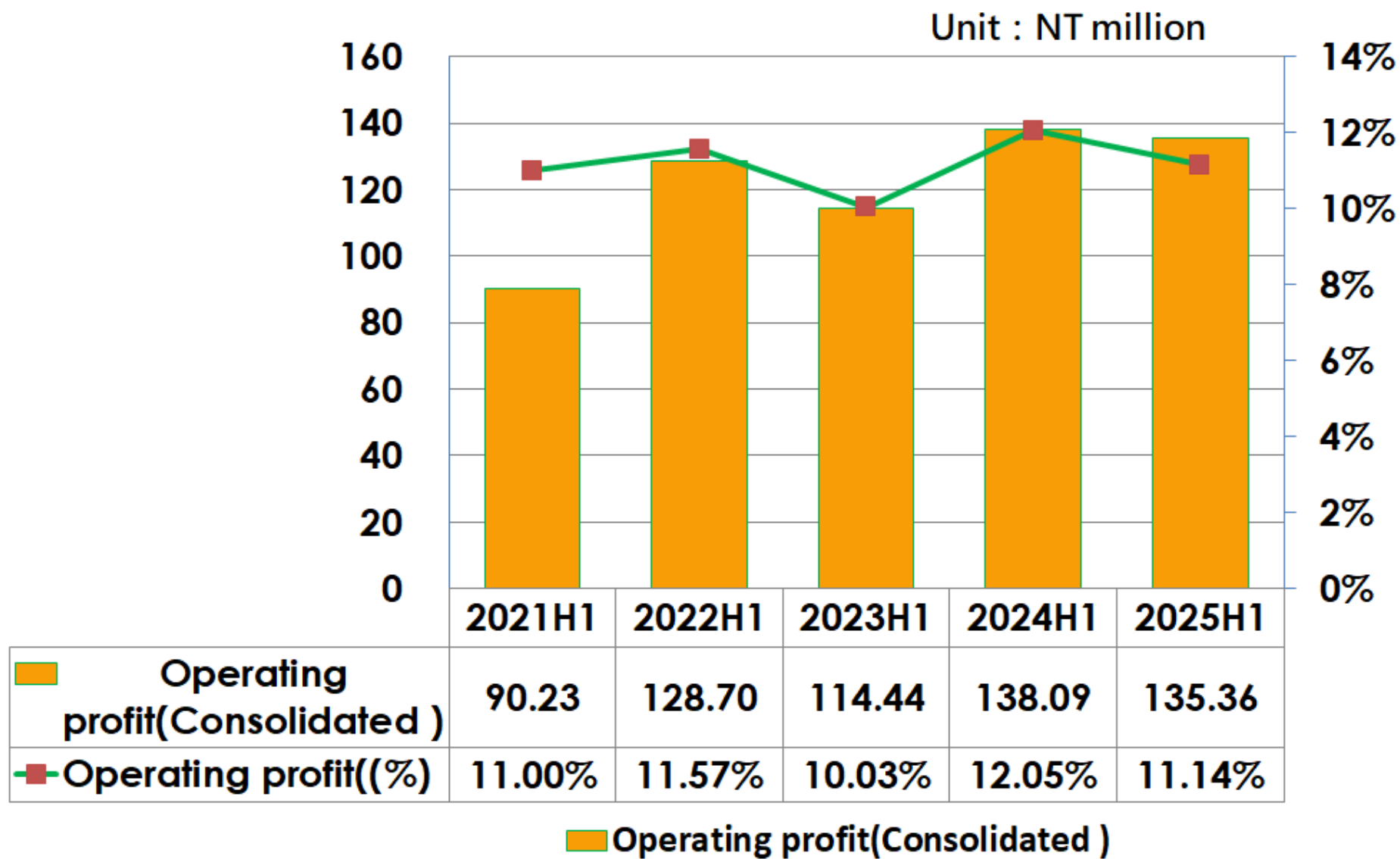
	2021 H1	2022 H1	2023 H1	2024 H1	2025 H1	25H1 vs.24H1
Consolidated Revenue	820.40	1,112.17	1,141.00	1,146.35	1,215.03	5.99%
Consolidated Net Income	74.20	103.92	95.47	113.23	113.26	0.03%
Profit Margin(%)	9.04%	9.34%	8.37%	9.88%	9.32%	-0.56%
EPS	0.79	1.10	1.01	1.20	1.20	0

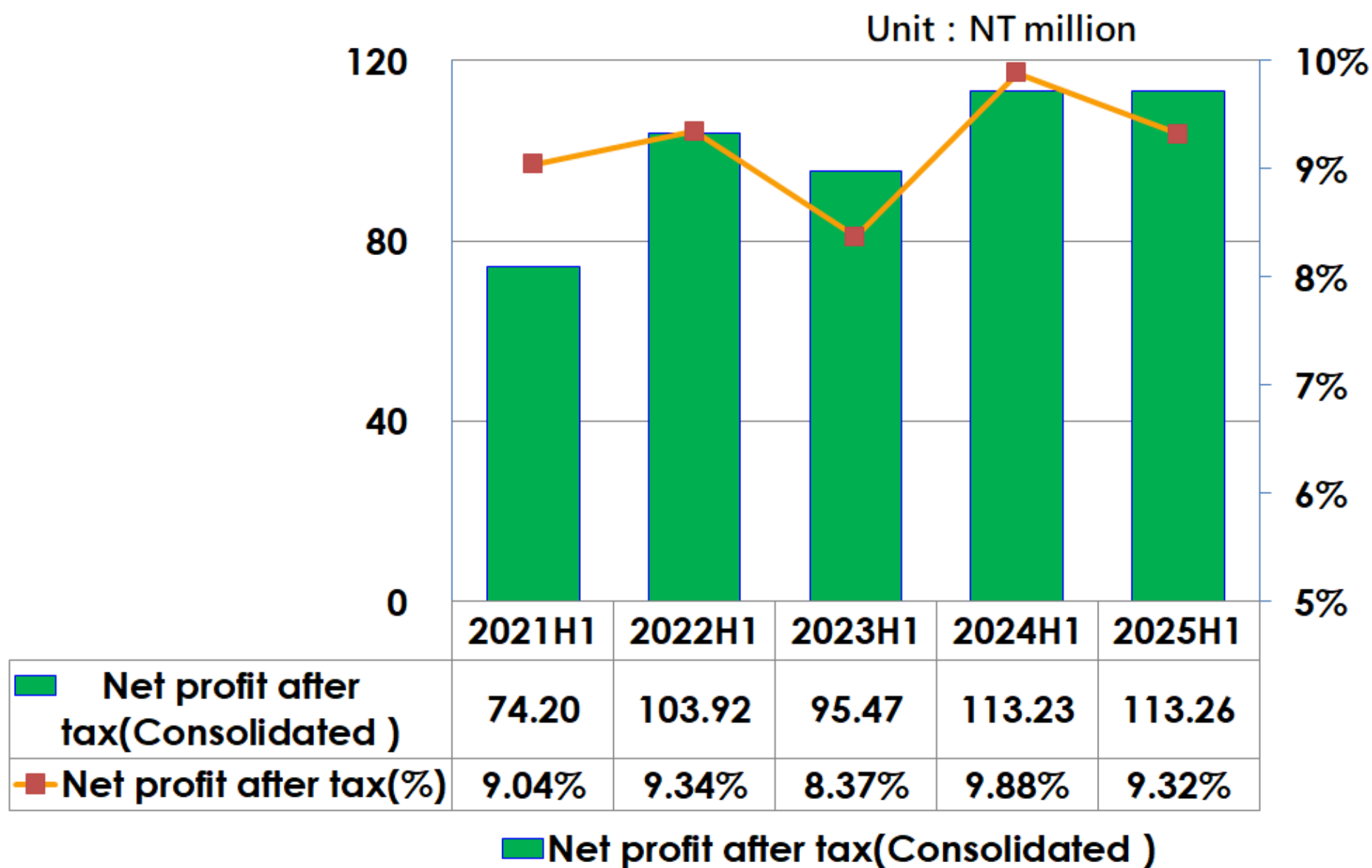
Consolidated Revenue

Unit : NT million

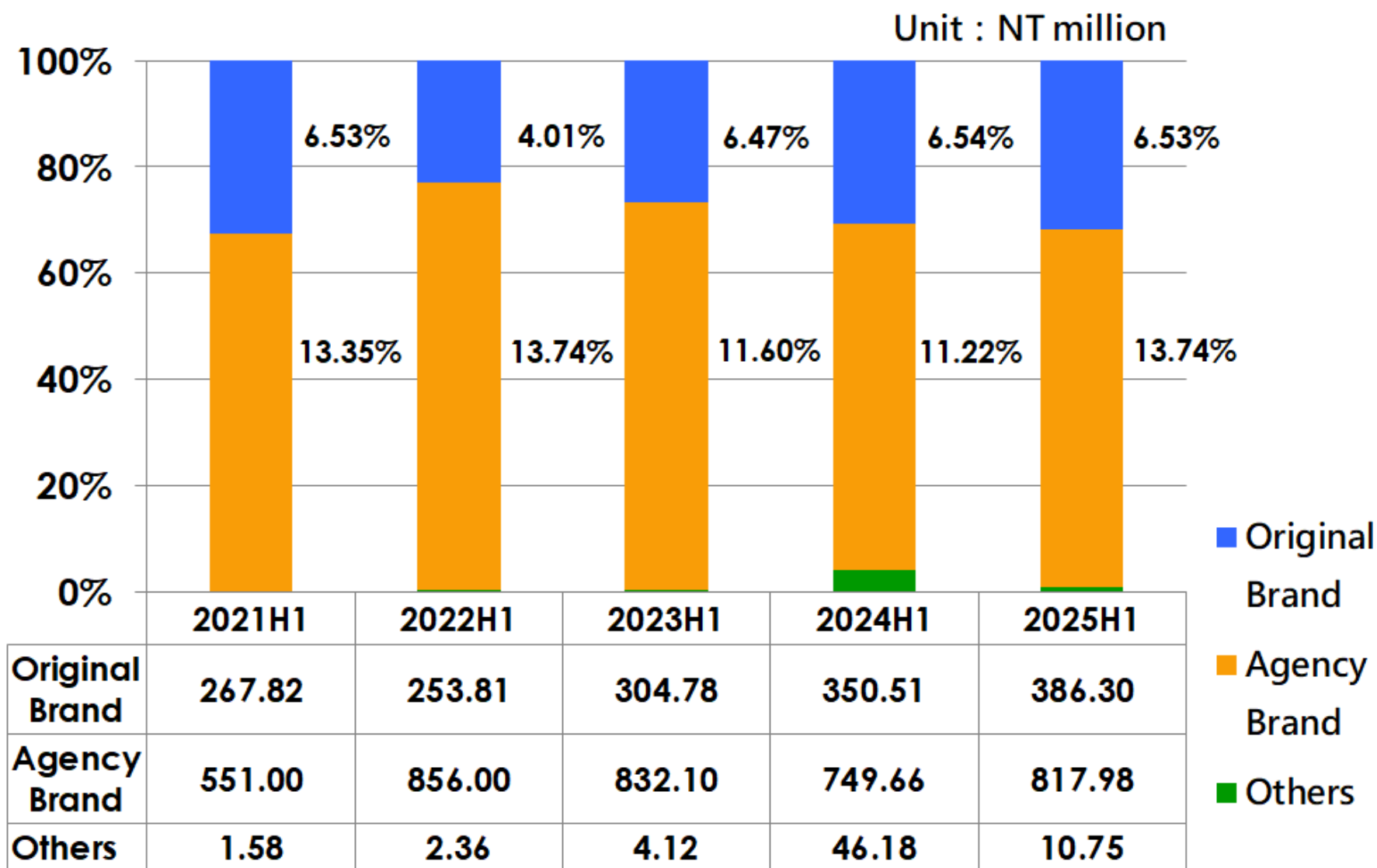






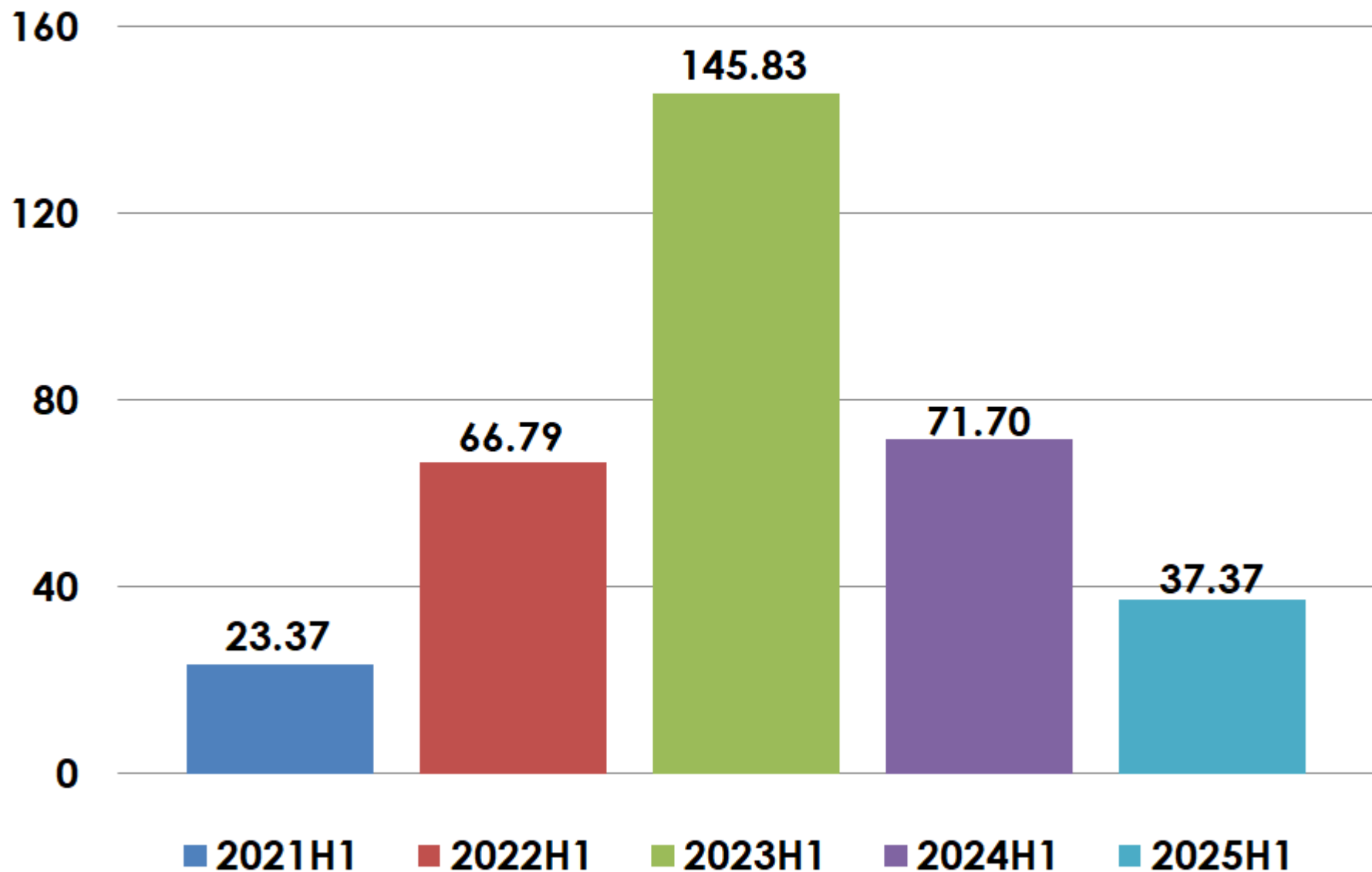


Product Composition (sale vs. net profit rate)



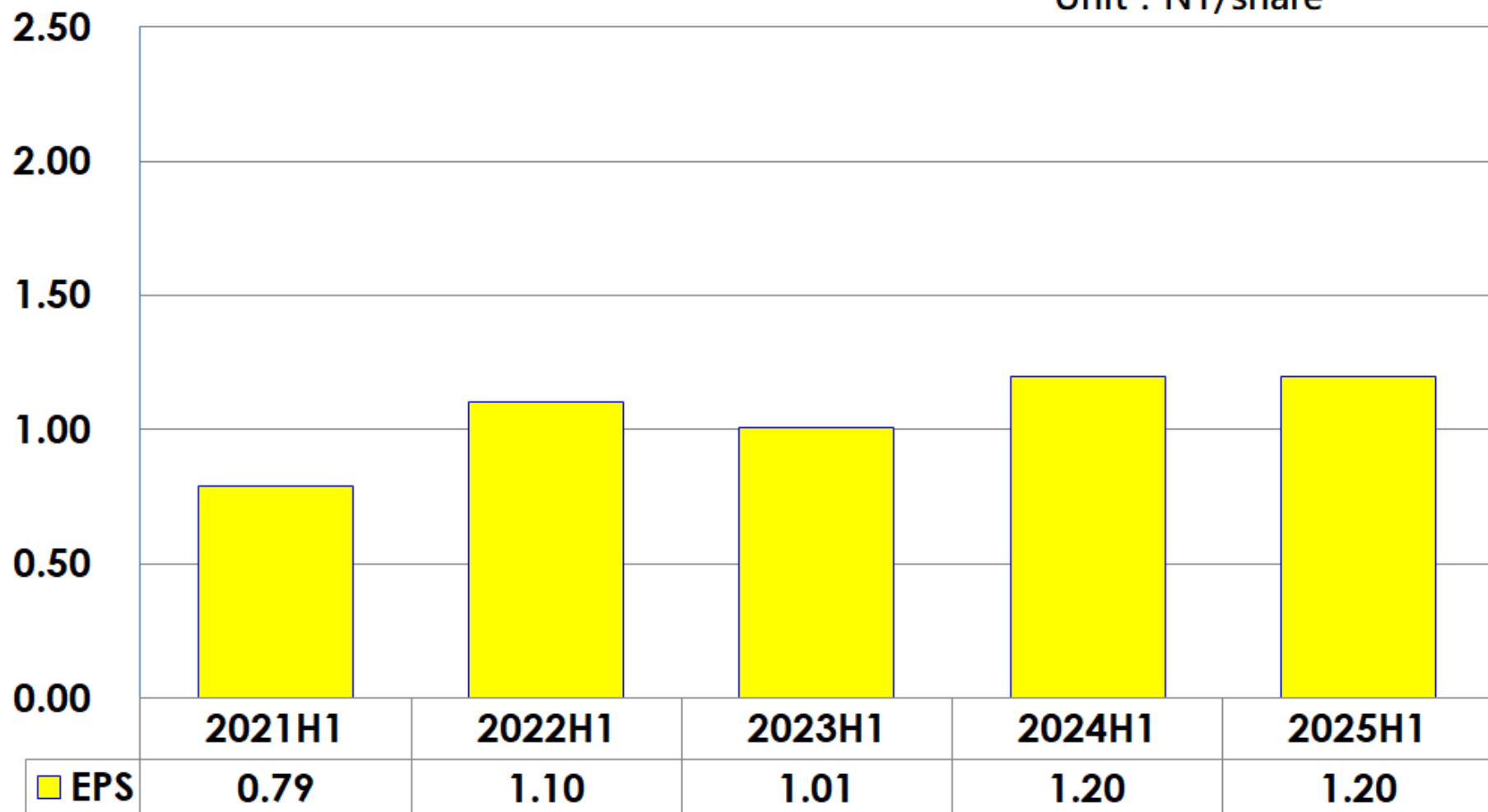
Operating Cash Flow

Unit : NT million



EPS

Unit : NT/share



■ EPS

Financial Analysis

Liquidity	2021H1	2022H1	2023H1	2024H1	2025H1
Current Ratio (%)	230.91 %	212.14 %	203.96 %	202.78 %	211.78%
Quick Ratio (%)	159.52 %	171.15 %	177.08 %	184.83 %	179.08%

Operating Performance	2021H1	2022H1	2023H1	2024H1	2025H1
Average Collection Days	40.6	42.9	42.2	52.0	34.3
Average Inventory Turnover Days	42.9	39.6	30.5	19.7	38.9
Average Payment Days	51.6	32.6	34.6	37.2	40.0

Profitability	2021H1	2022H1	2023H1	2024H1	2025H1
Net Margin (%)	9.04 %	9.34 %	8.37 %	9.88 %	9.32 %
EPS(NT\$)	0.79	1.10	1.01	1.20	1.20

Business Strategy



2025H2 Highlights for Key Brands

Kaisi

Showcasing Taiwan's Finest Teas Through Faith, Sports, and Music



MORINGA

Collaborating with a Famous Beer Brand During Q3 Brand Month to Create Summer Drink Trends



Oatly/Oatly

Developing a Wider Range of Product Uses

(e.g., Drink Recipes, Food Pairings)



UNI DESSERT

From Heritage Desserts to Global Sweet Soups — Now Available in Convenient Room-Temperature Formats.

NIJIYA

Leveraging Japan's Regional Fruits and Hokkaido's Rich Dairy to Create a Growing Line of Fruit Beers and Creamy Frozen Treats



Brand Marketing Campaign Promotion

KOL

Celebrity
Promotion
Premier Sporting
Events

Social
Marketing
Strategies
IG REEL

Trade Show
Marketing





Q & A