

Tait Marketing & Distribution Co. Ltd. Institutional Investor Conference 2026 (Stock Symbol: 5902)

2026.08.07

1 Financial report

2 Business Strategy

3 Q&A

Financial report

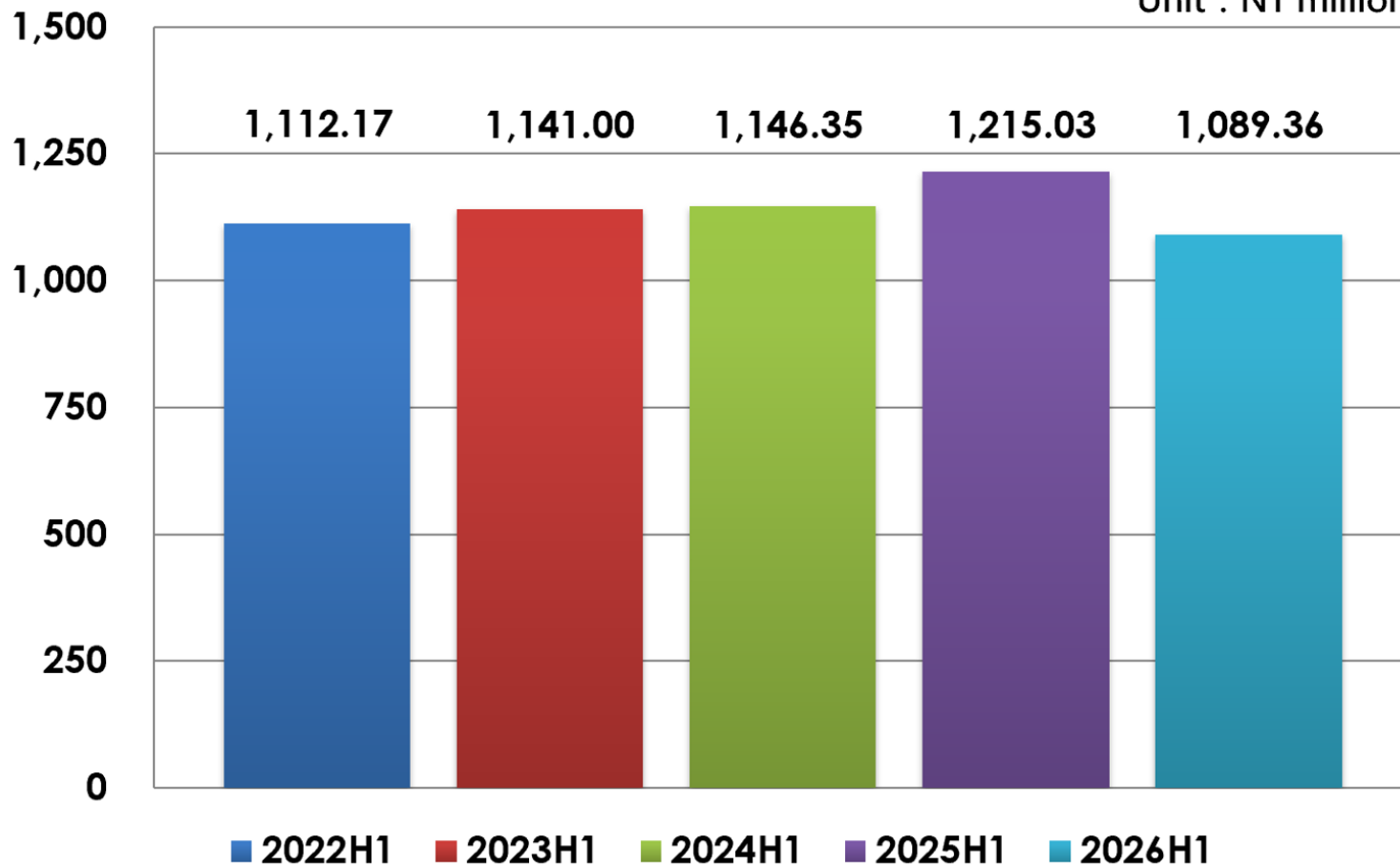
Financial Disclosures

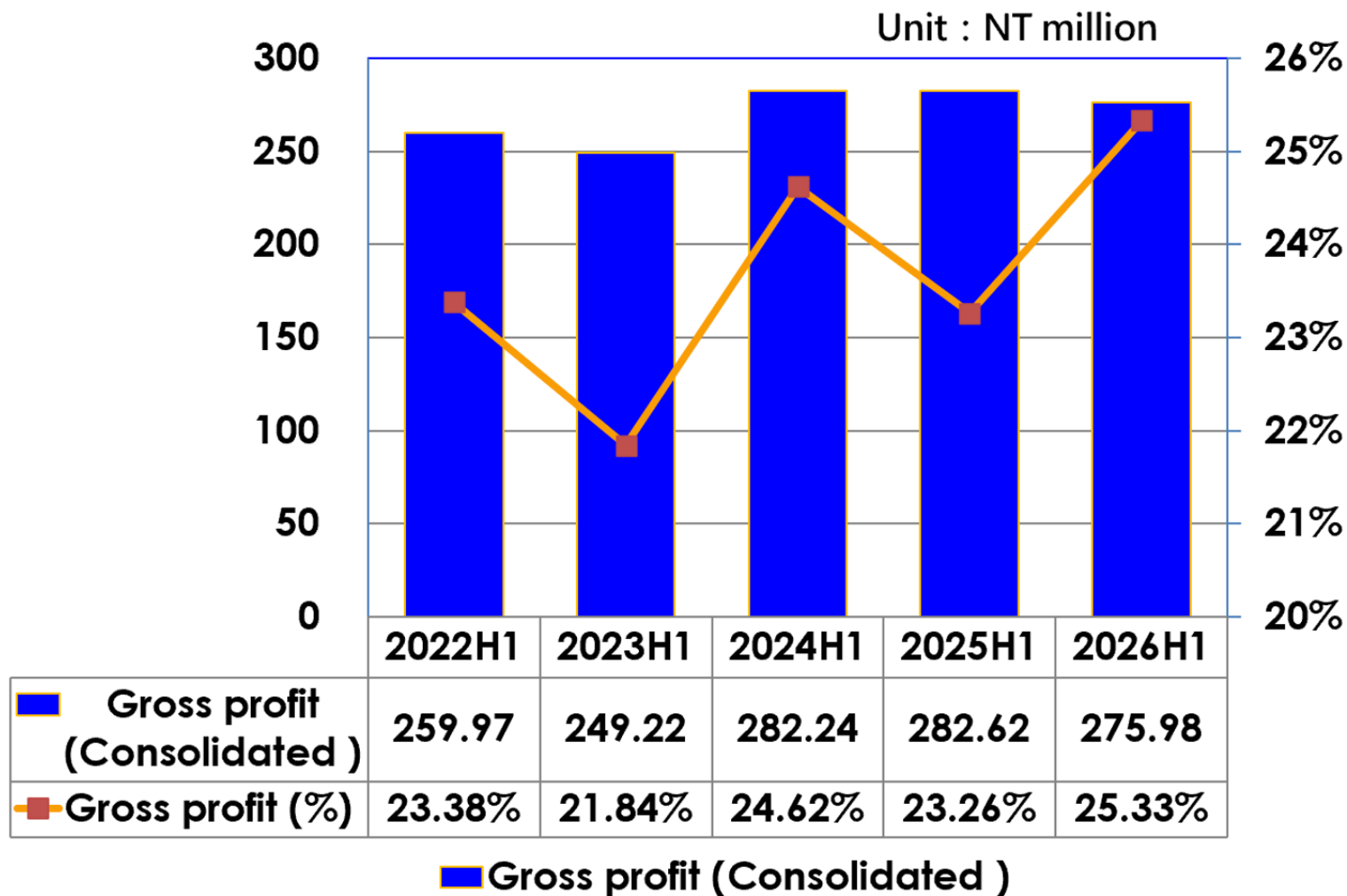
Unit : NT million

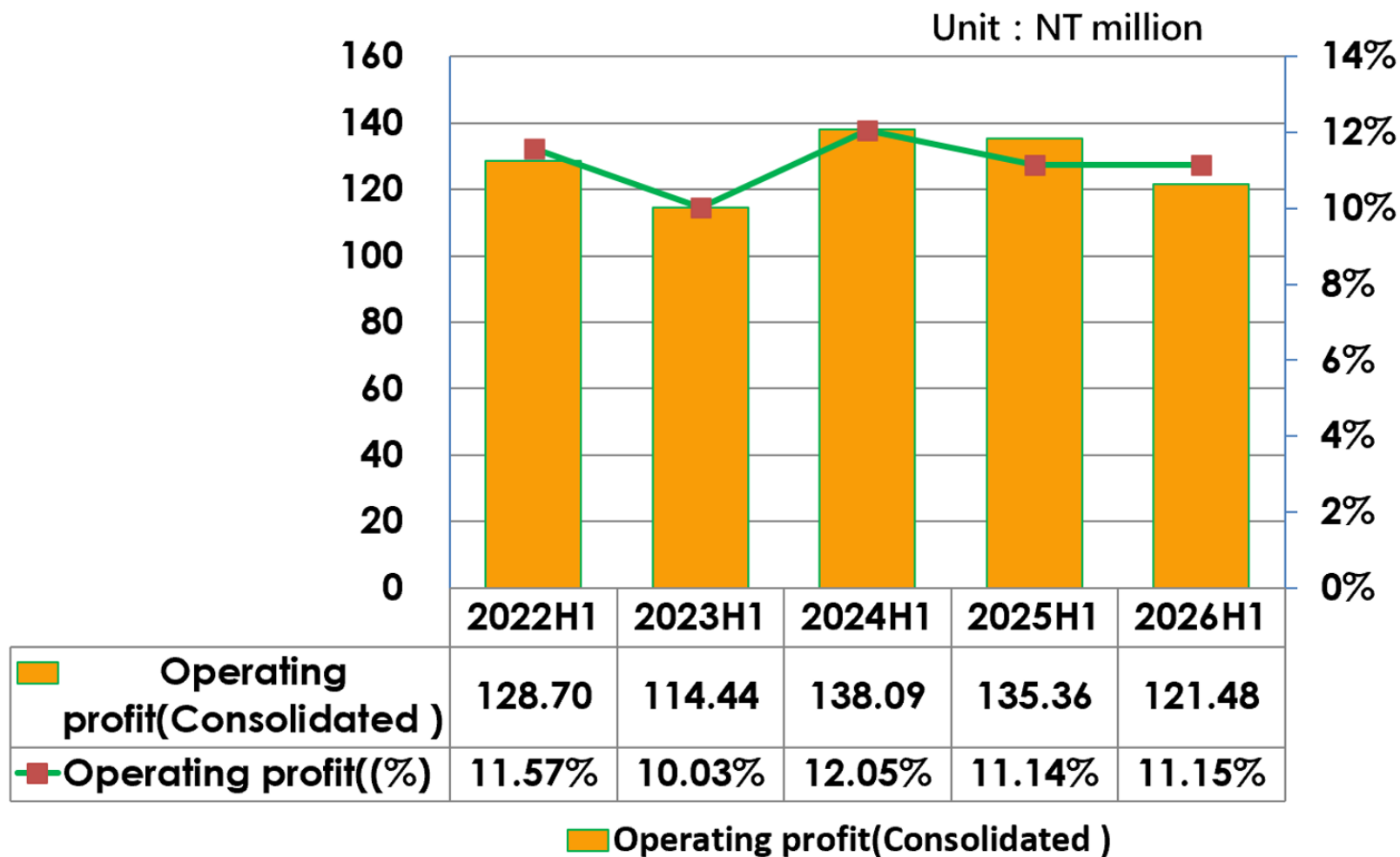
	2022 H1	2023 H1	2024 H1	2025 H1	2026 H1	26H1 vs. 25H1
Consolidated Revenue	1,112.17	1,141.00	1,146.35	1,215.03	1,089.36	-10.34%
Consolidated Net Income	103.92	95.47	113.23	113.26	99.65	-12.02%
Profit Margin(%)	9.34%	8.37%	9.88%	9.32%	9.15%	-0.17%
EPS	1.10	1.01	1.20	1.20	1.05	-0.15

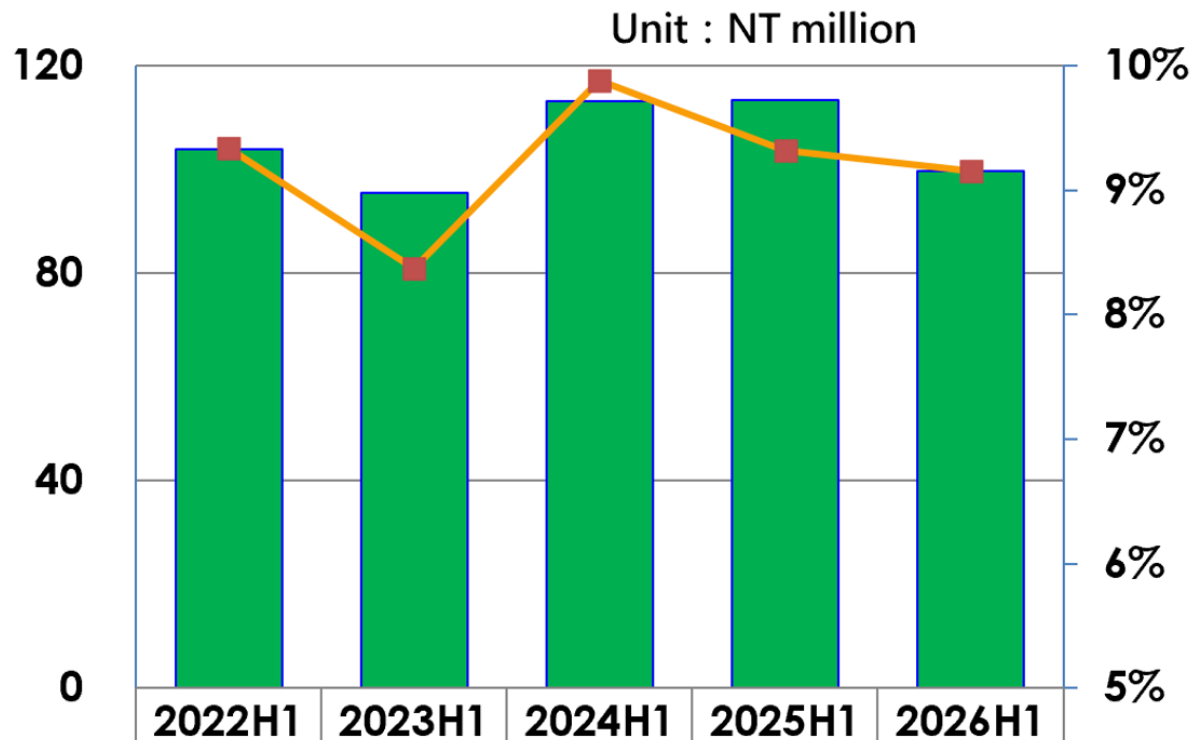
Consolidated Revenue

Unit : NT million





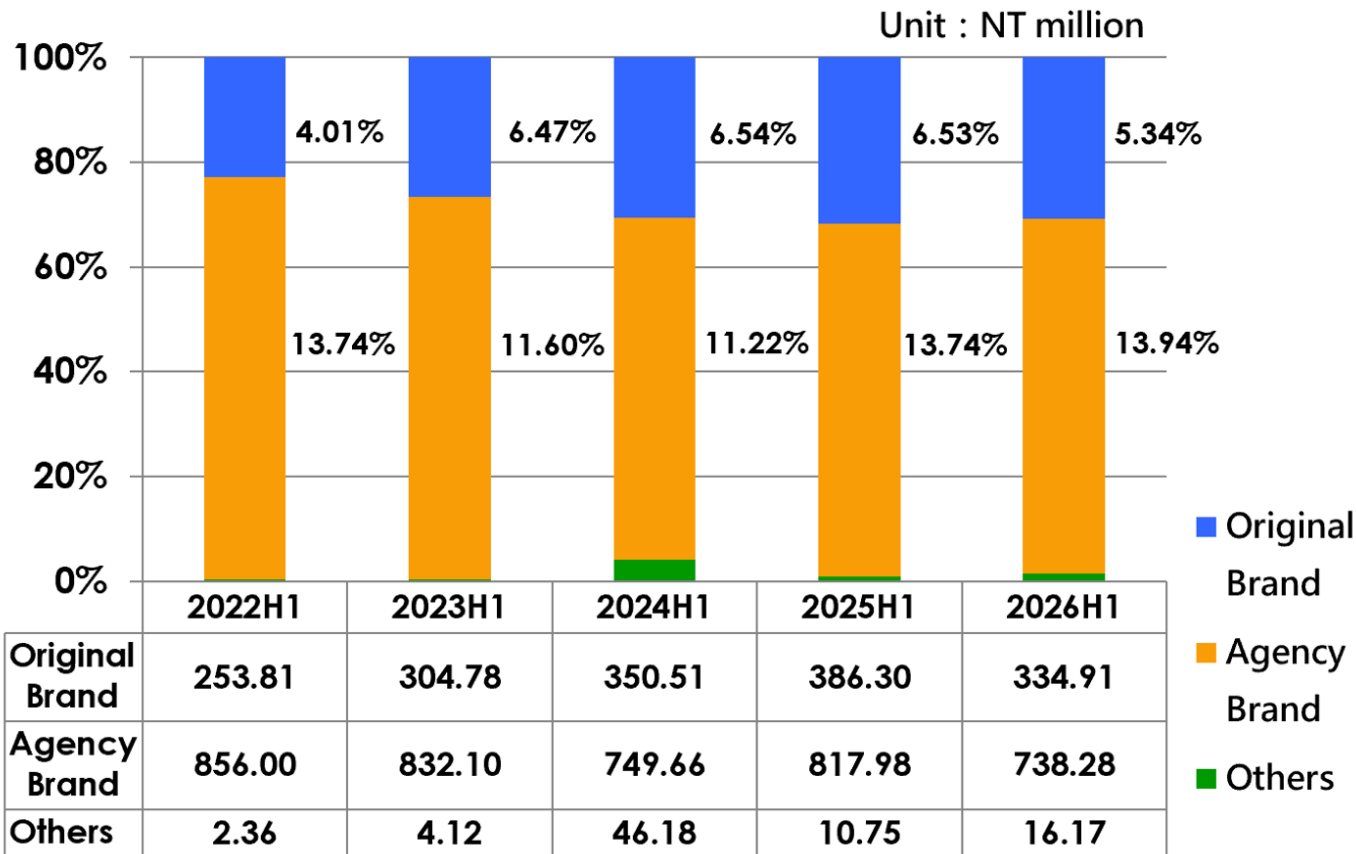




■ Net profit after tax(Consolidated)	103.92	95.47	113.23	113.26	99.65
■ Net profit after tax(%)	9.34%	8.37%	9.88%	9.32%	9.15%

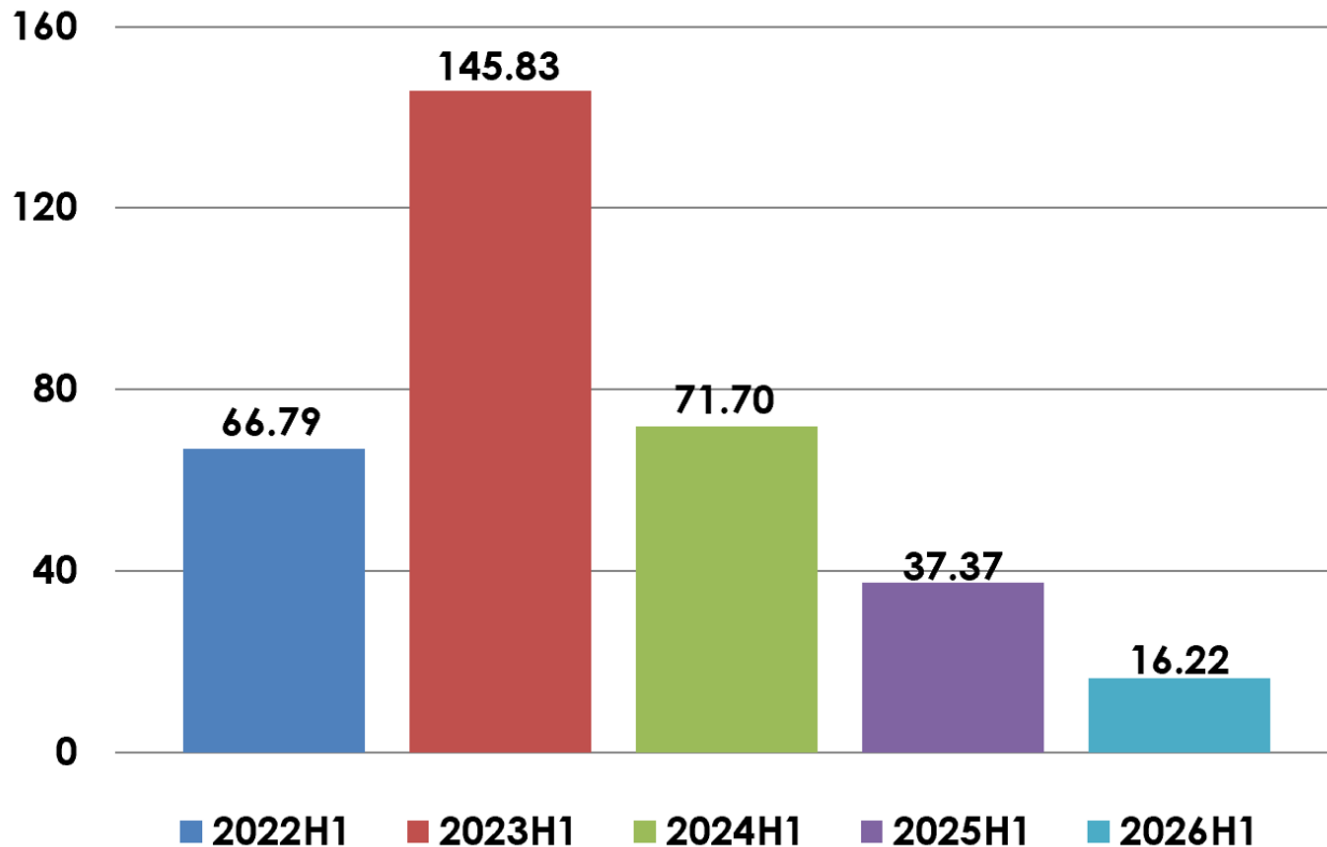
■ Net profit after tax(Consolidated)

Product Composition (sale vs. net profit rate)



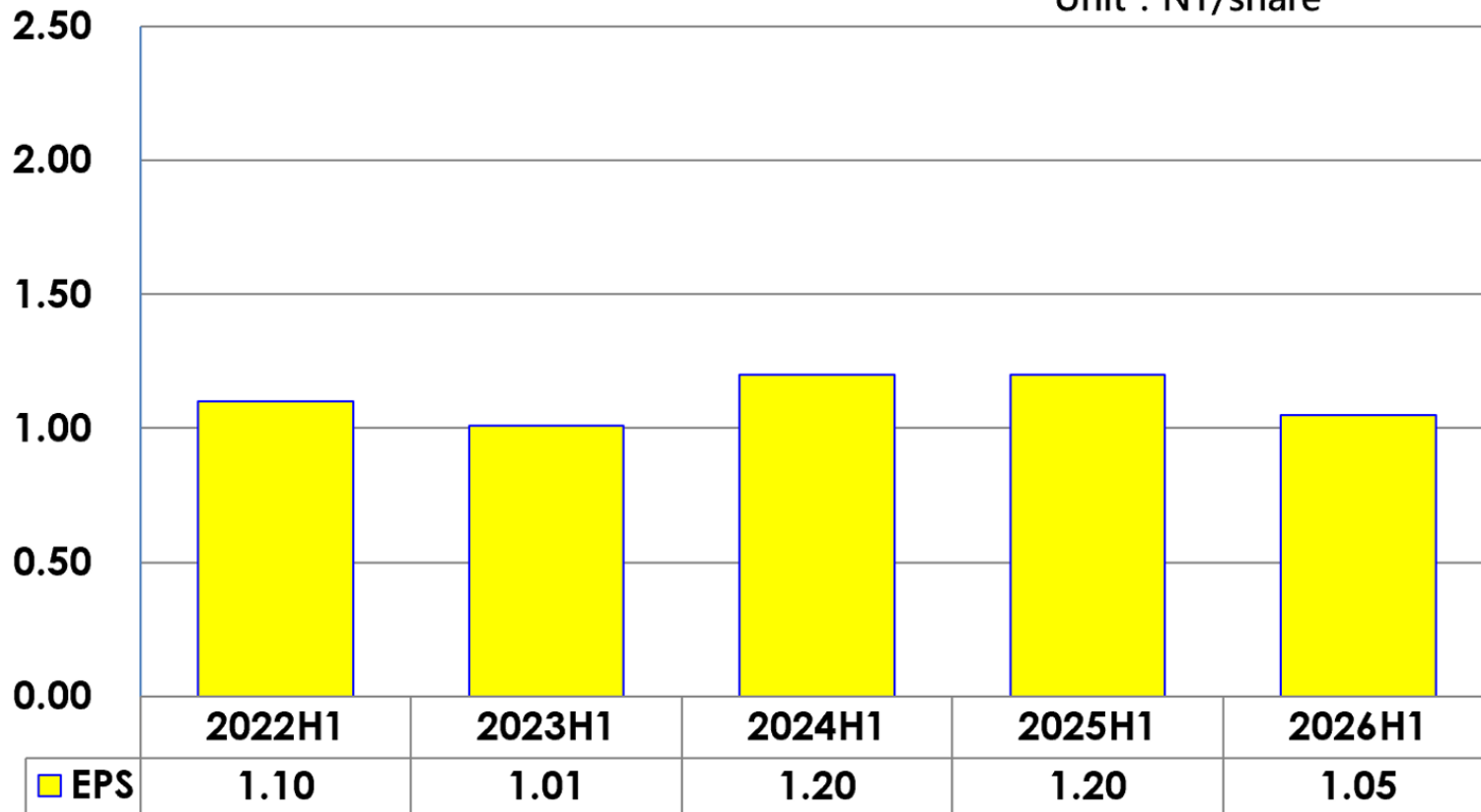
Operating Cash Flow

Unit : NT million



EPS

Unit : NT/share



■ EPS

Financial Analysis



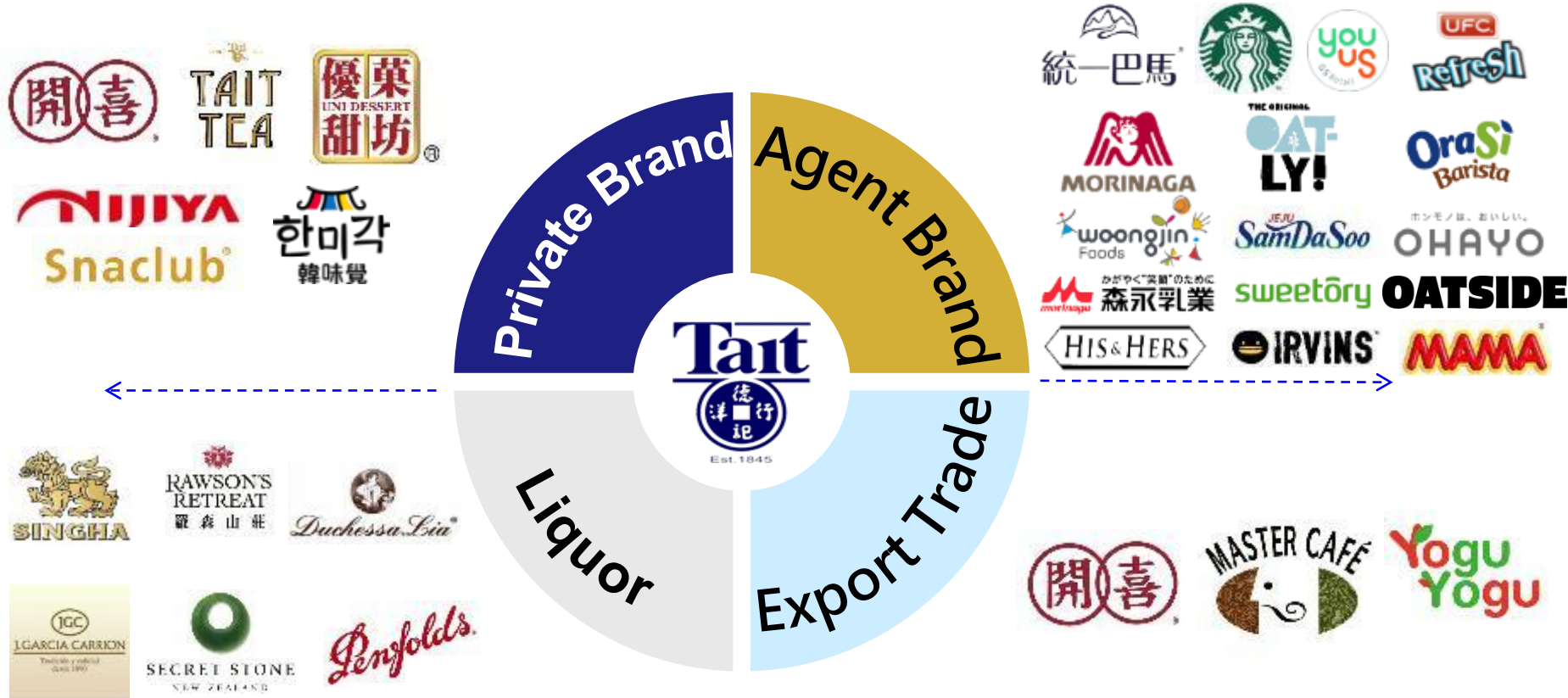
Liquidity	2022H1	2023H1	2024H1	2025H1	2026H1
Current Ratio (%)	212.14 %	203.96 %	202.78 %	211.78%	221.37%
Quick Ratio (%)	171.15 %	177.08 %	184.83 %	179.08%	184.11%

Operating Performance	2022H1	2023H1	2024H1	2025H1	2026H1
Average Collection Days	42.9	42.2	52.0	34.3	37.4
Average Inventory Turnover Days	39.6	30.5	19.7	38.9	46.0
Average Payment Days	32.6	34.6	37.2	40.0	42.5

Profitability	2022H1	2023H1	2024H1	2025H1	2026H1
Net Margin (%)	9.34 %	8.37 %	9.88 %	9.32 %	9.15 %
EPS(NT\$)	1.10	1.01	1.20	1.20	1.05

Business Strategy

Brand Operations



Operational Priorities

Beverage



- Daily consumption needs
- Enhancement of brand value



Plant-based beverages



- Increased health awareness
- Rising demand for low-burden beverages



Dessert



- Consumer trends towards convenience and ready-to-eat products



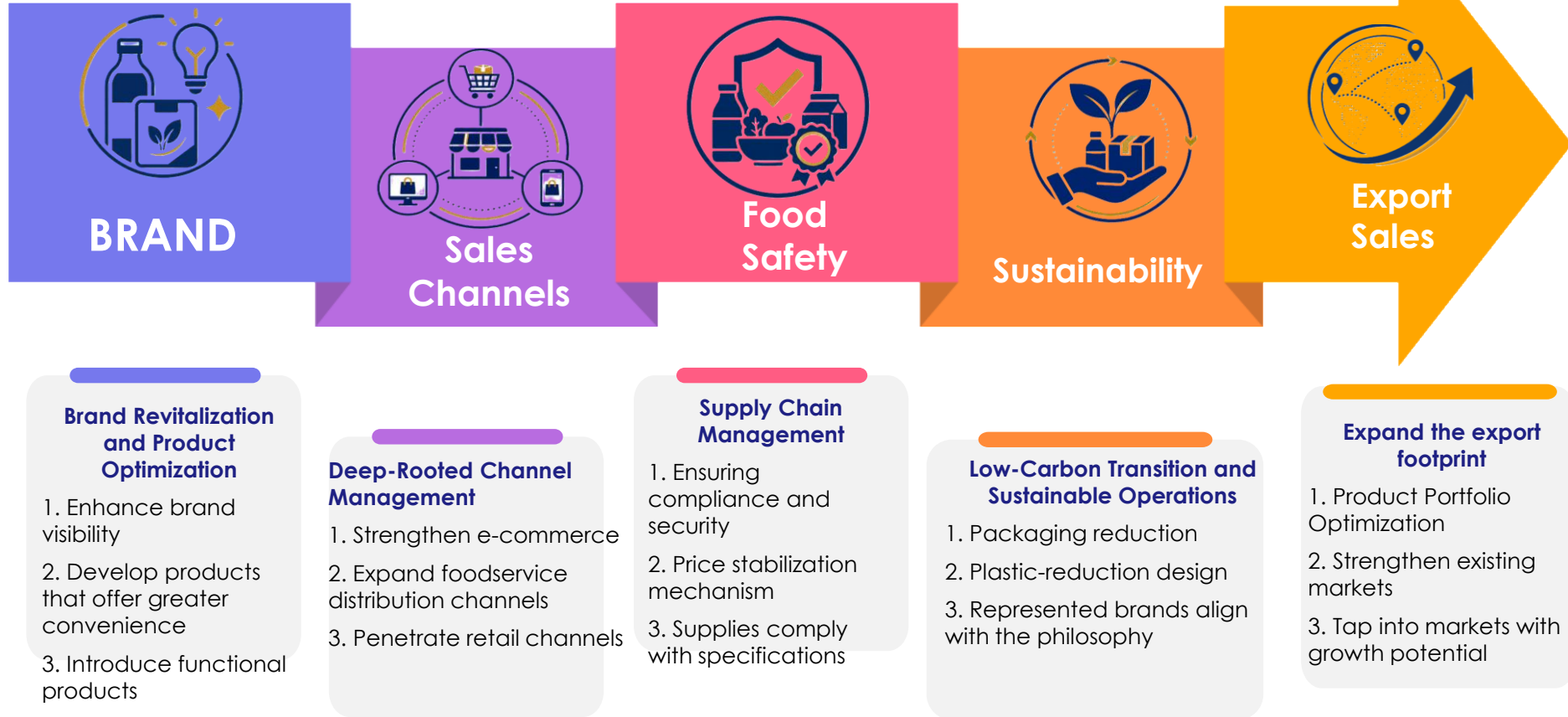
Ice Cream



- Shift from seasonal consumption to year-round demand



Key Development Priorities for the Second Half of the Year



Brand Marketing Campaign Promotion

In-person brand events



IP Collaborative Gift Set



Starbucks canned coffee



July

August

September

October

November

December

NIJIYA 10th Anniversary



Popular Japanese Ice



New Winter-Exclusive

Product



Q&A