



**Tait Marketing &  
Distribution Co. Ltd.**

**Stock Symbol: 5902**

**Institutional Investor  
Conference 2025**

**Financial report**

**Business Strategy**

**Q & A**

# Financial report

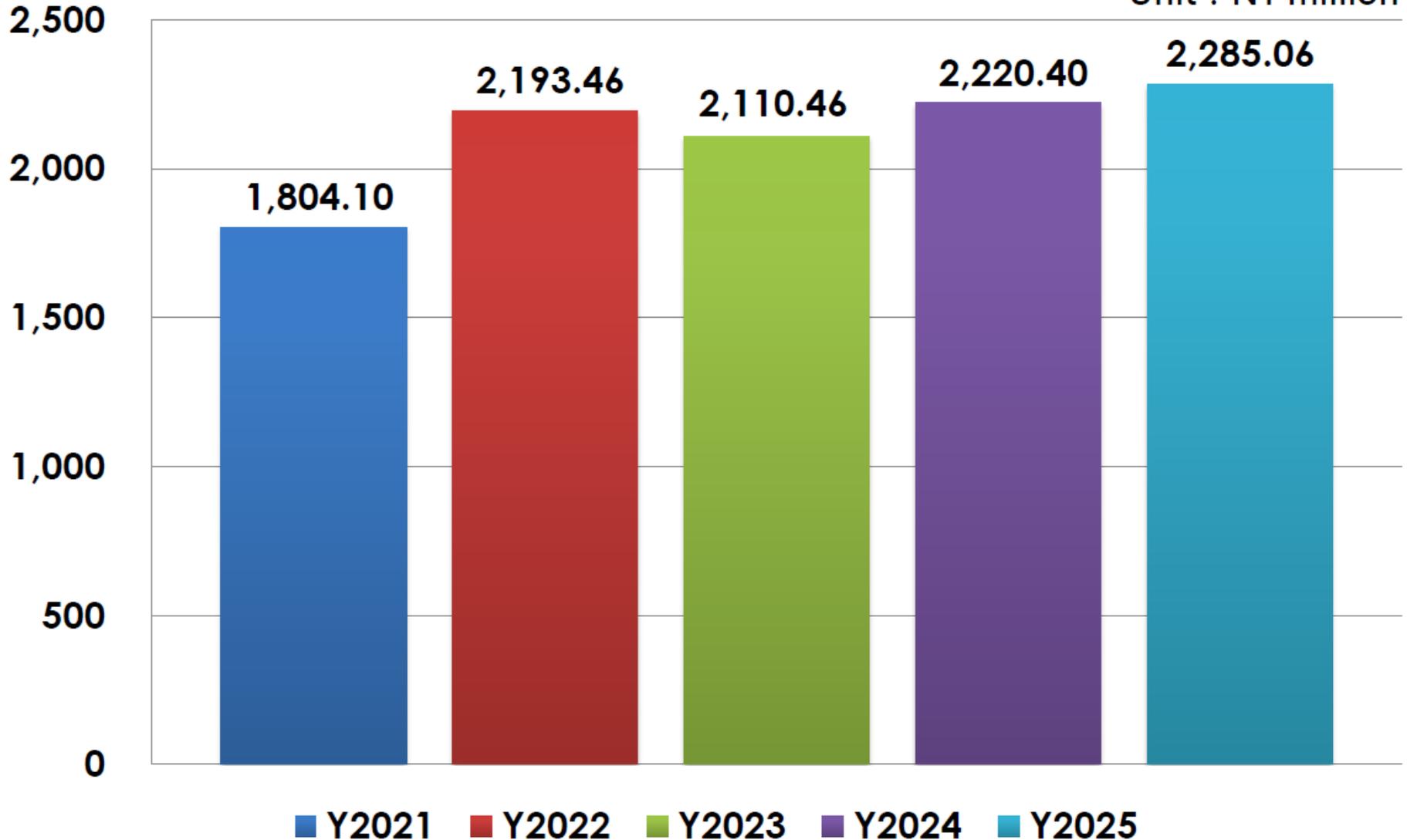
# Financial Disclosures

Unit : NT million

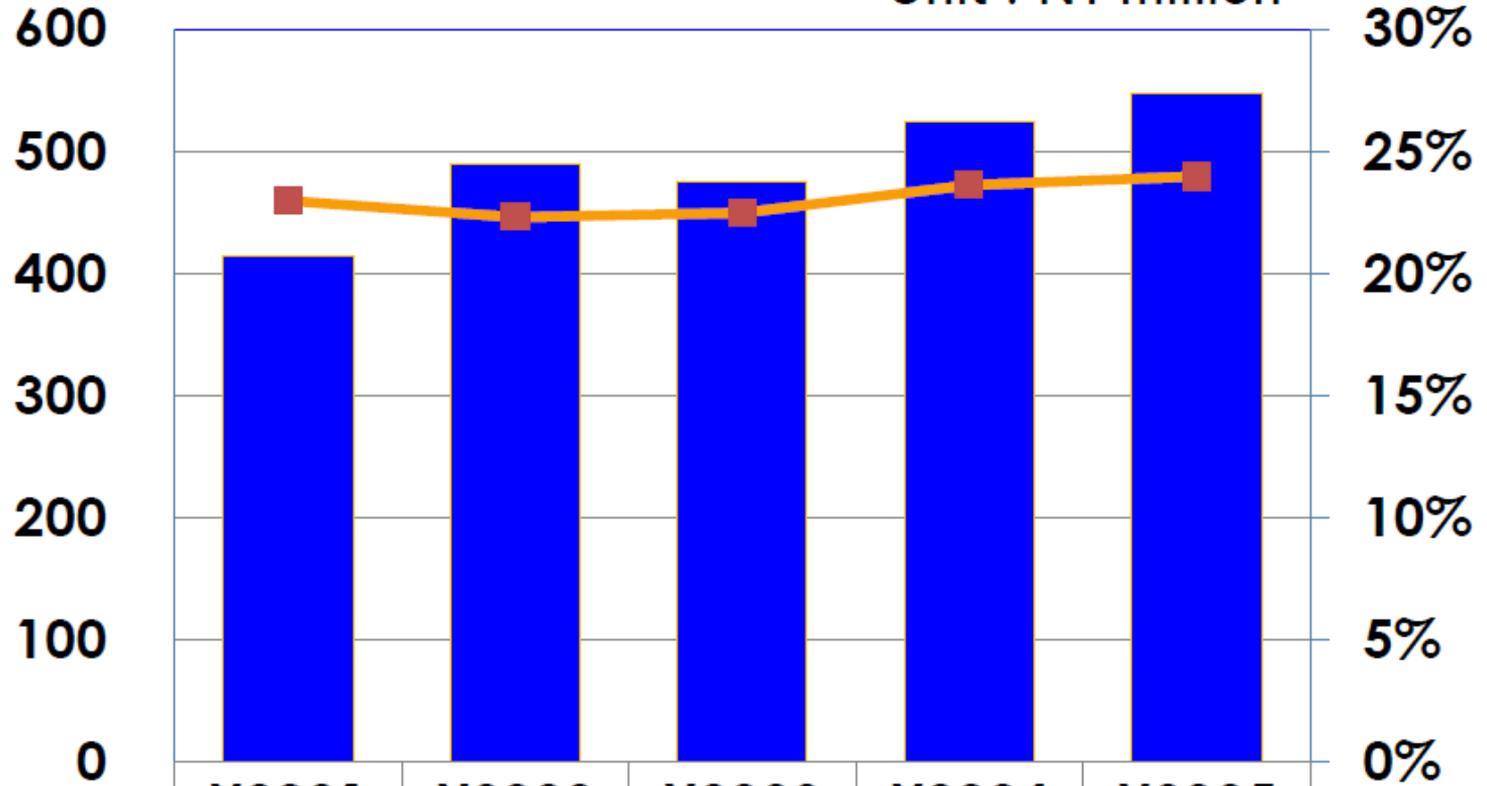
	2021	2022	2023	2024	2025	YOY 25 vs. 24
Gross revenue (individual)	1,777.36	2,163.33	2,059.49	2,146.15	2,183.10	+1.72%
Consolidated Revenue	1,804.10	2,193.46	2,110.46	2,220.40	2,285.06	+2.91%
Consolidated Net Income	148.22	183.83	173.68	199.77	211.59	+5.92%
Profit Margin(%)	8.22%	8.38%	8.23%	9.00%	9.26%	+0.26%
EPS	1.57	1.95	1.84	2.11	2.24	+6.16%

# Consolidated Revenue

Unit : NT million

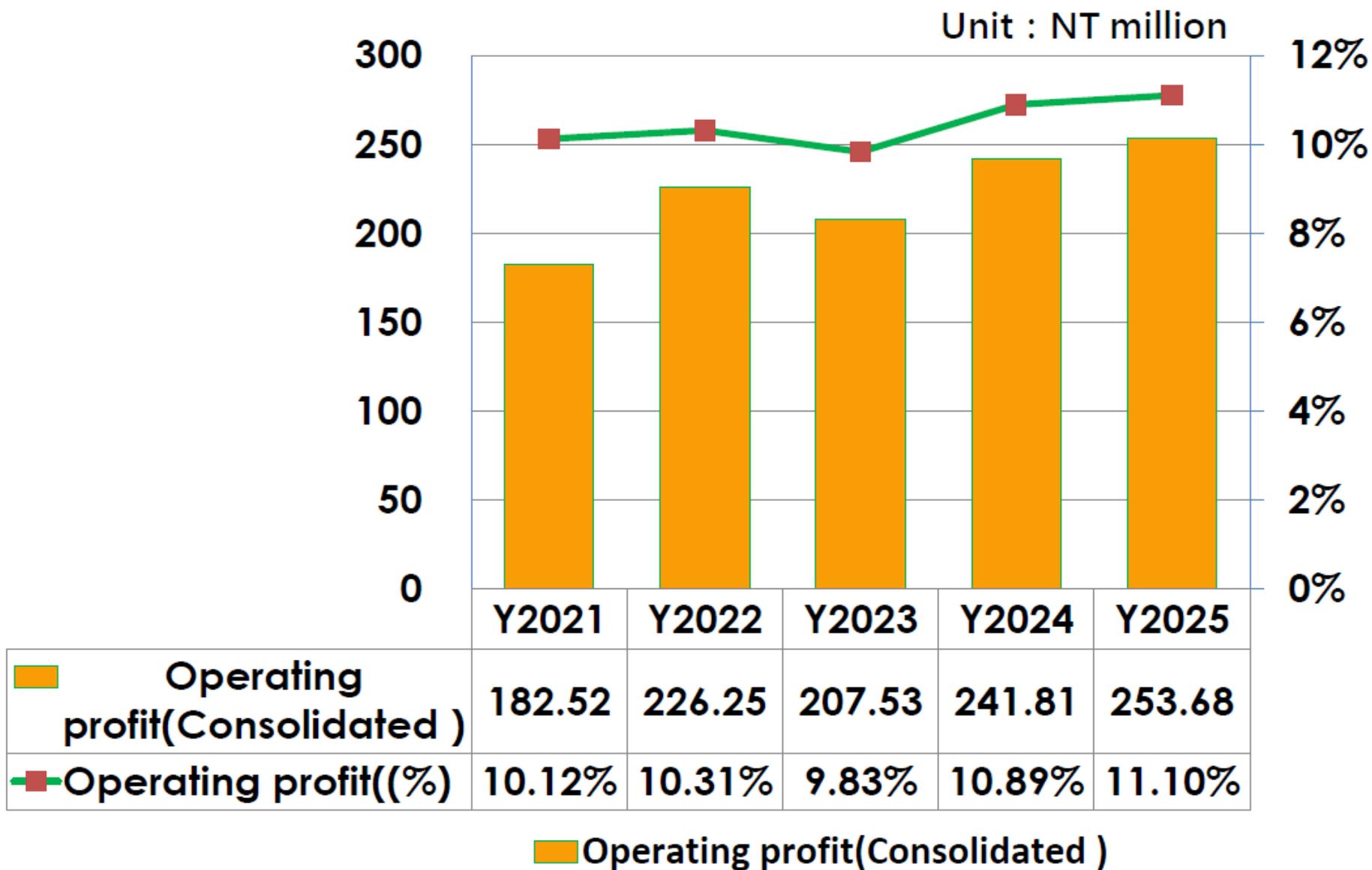


Unit : NT million

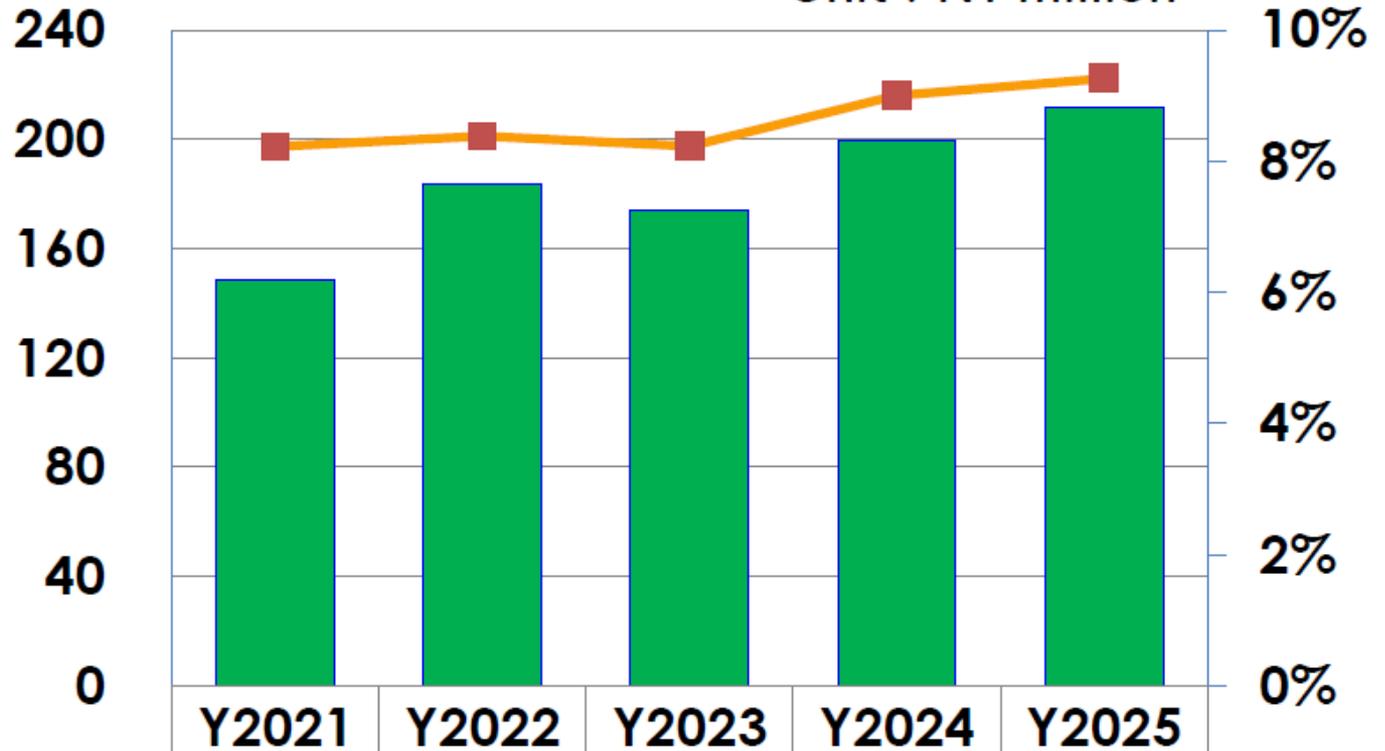


 Gross profit (Consolidated )	414.37	489.06	474.33	524.14	547.47
 Gross profit (%)	22.97%	22.30%	22.48%	23.61%	23.96%

 Gross profit (Consolidated )



Unit : NT million

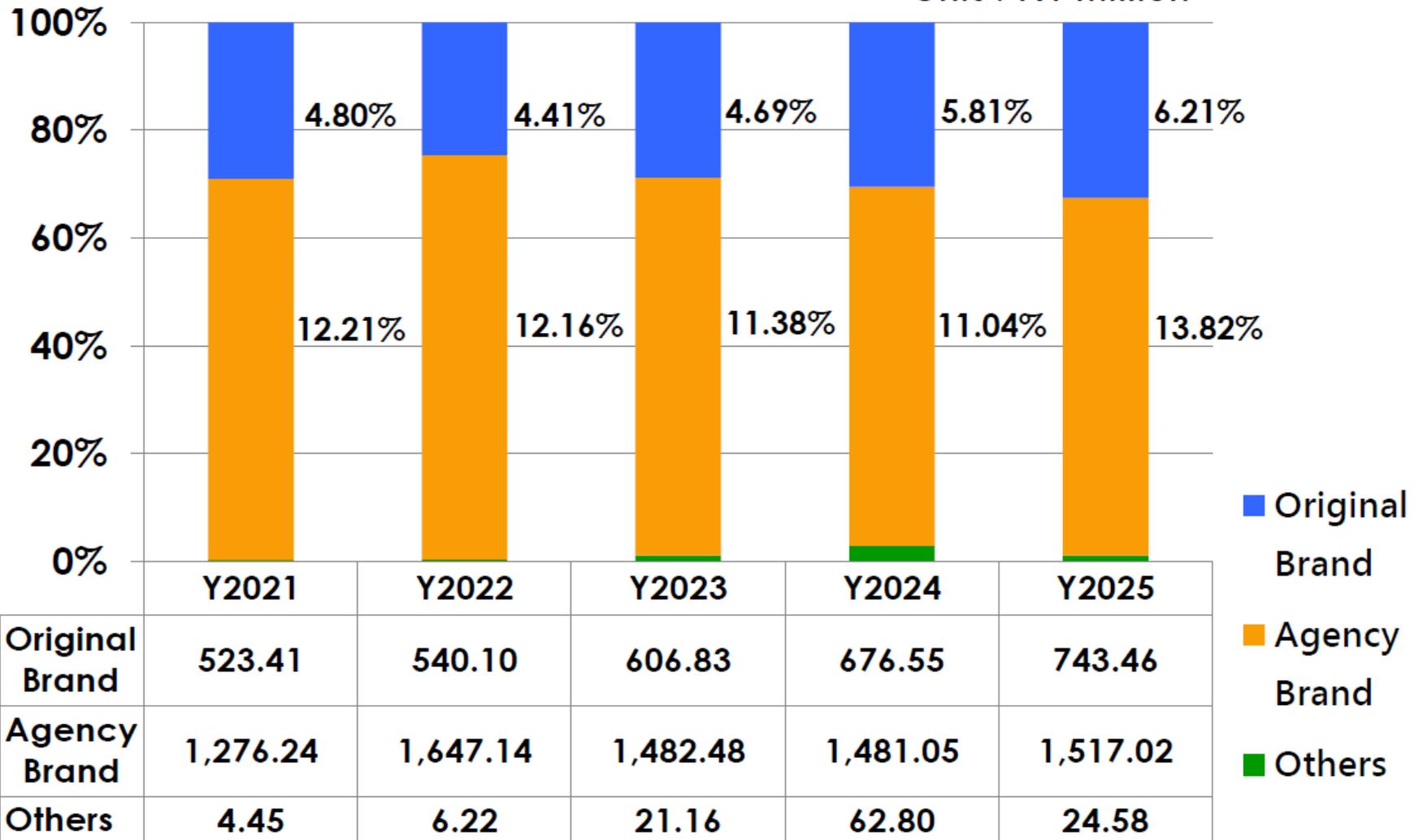


 Net profit after tax(Consolidated )	148.22	183.83	173.68	199.77	211.59
 Net profit after tax(%)	8.22%	8.38%	8.23%	9.00%	9.26%

 Net profit after tax(Consolidated )

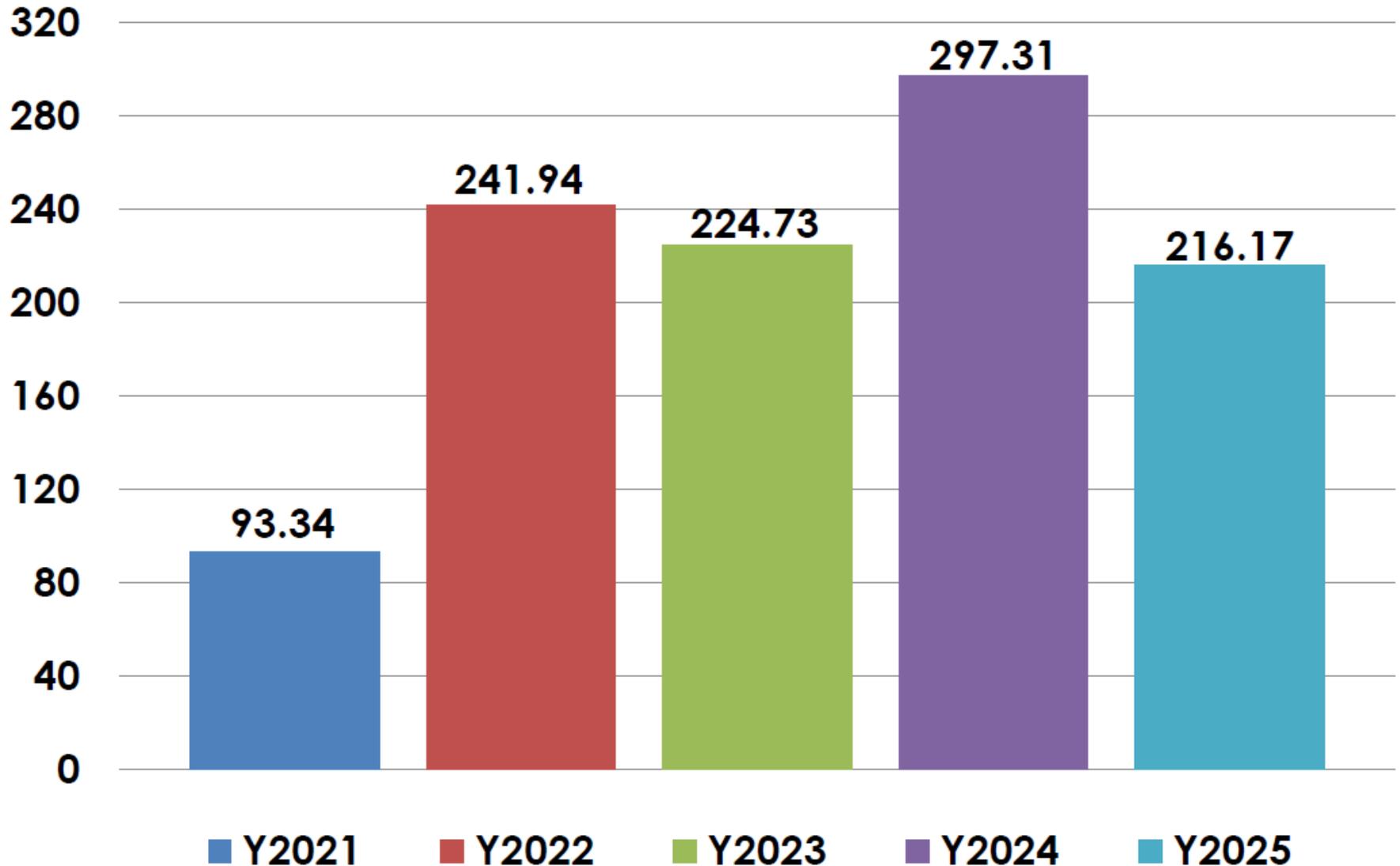
# Product Composition (sale vs. net profit rate)

Unit : NT million

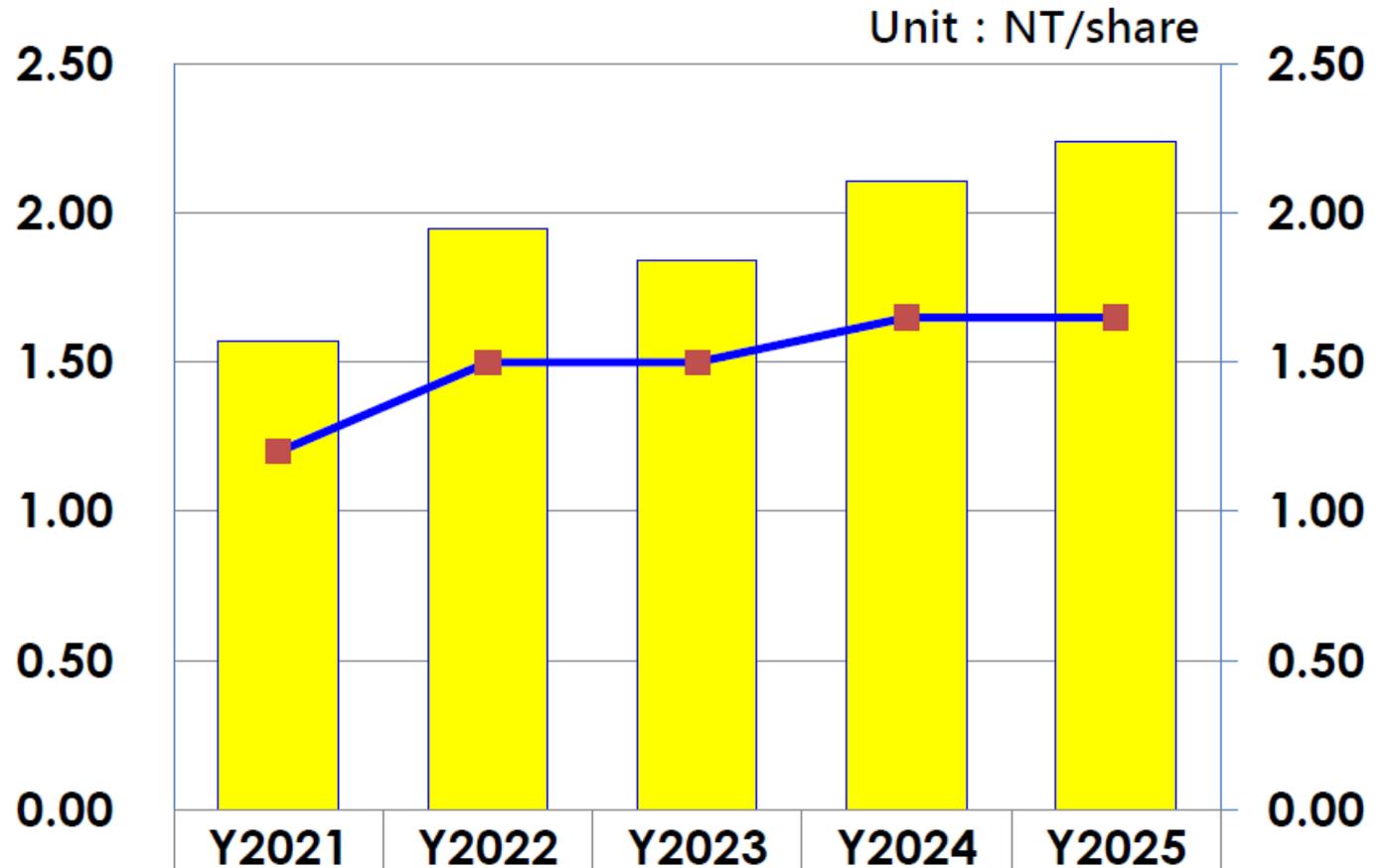


# Operating Cash Flow

Unit : NT million



# EPS & Cash dividend/share



EPS	1.57	1.95	1.84	2.11	2.24
Cash dividend/share	1.20	1.50	1.50	1.65	1.65

EPS      Cash dividend/share

# Financial Analysis

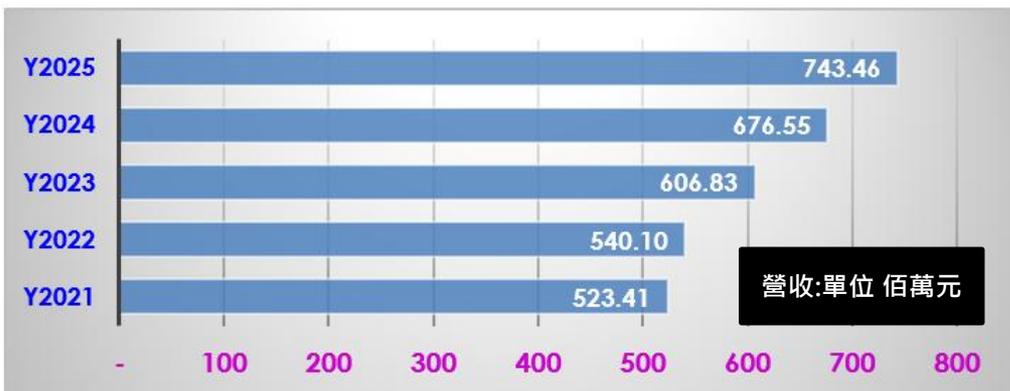
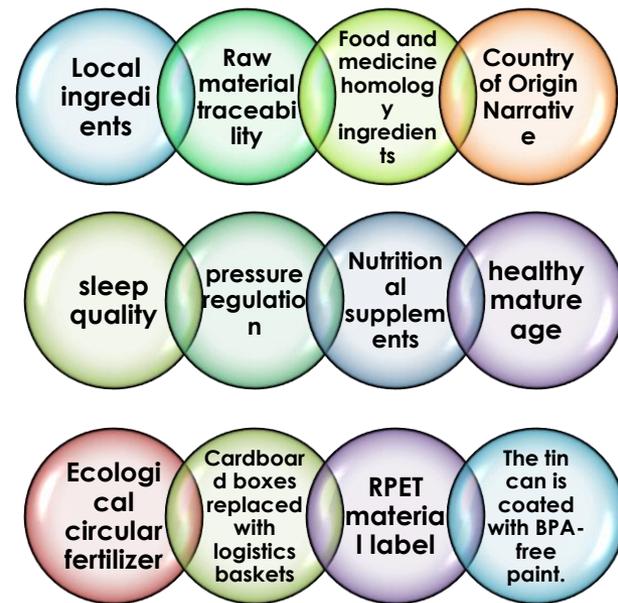
Liquidity	2021	2022	2023	2024	2025
Current Ratio (%)	241.33 %	248.46 %	281.26 %	256.40 %	277.61%
Quick Ratio (%)	202.44 %	217.72 %	257.25 %	214.29 %	233.97%

Operating Performance	2021	2022	2023	2024	2025
Average Collection Days	45.79	45.79	47.58	37.90	31.15
Average Inventory Turnover Days	32.07	33.27	25.22	30.29	39.95
Average Payment Days	35.82	34.05	34.95	36.95	41.38

Profitability	2021	2022	2023	2024	2025
Net Margin (%)	8.22 %	8.38 %	8.23 %	9.00 %	9.26%
EPS(NT\$)	1.57	1.95	1.84	2.11	2.24

# Business Strategy





# Export sales expansion

Promoting Taiwan's unique products to the international market

Serving as a bridge connecting distinctive products from various countries

Export revenue in Y2025 grew by 20.3% compared to Y2024.

The product categories have expanded from snack foods to household goods and pet supplies.





Q & A